

# SKAGEN Kon-Tiki

## A Global Emerging Markets Fund

**SKAGEN Kon-Tiki is a value-based emerging markets equity fund. It seeks to generate long-term capital growth through an actively managed, high conviction portfolio of companies which are listed in, or have significant exposure to, developing markets. The fund is managed by Fredrik Bjelland, Cathrine Gether and Espen Klette.**

### Investment Strategy

SKAGEN Kon-Tiki invests on the basis that the developing world will be the main driver of global economic growth for years to come. The portfolio managers view emerging markets as an increasingly dynamic and highly diversified investment universe, albeit with inherent inefficiencies. These characteristics are supportive for SKAGEN's active approach as – even more than for developed markets – careful stock picking is a key determinant of investment success.

SKAGEN Kon-Tiki's approach is benchmark agnostic which gives the portfolio managers maximum flexibility to invest with conviction in the best emerging market value opportunities and optimise the fund's risk-adjusted returns. The fund benefits from a broad global mandate and investment decisions are based on company fundamentals, rather than targeting sector or geographic exposure.

A key differentiator versus peers is SKAGEN Kon-Tiki's ability to invest in developed market-listed stocks, where these companies have exposure to emerging markets. The portfolio managers believe that where a company operates or generates revenue is more important than its country of listing and this flexibility can provide valuation, corporate governance, liquidity and other arbitrage opportunities.

At least half the fund's assets must be invested in emerging market-listed companies and this proportion has historically been around 70-80 percent, but it may fluctuate significantly over time depending on where the portfolio managers identify the best value opportunities. They spend considerable time understanding the fundamental drivers of a company's current and future earnings.

The fund's value focus is reflected in a portfolio which typically trades at a material discount to the index on traditional valuation metrics as well as to intrinsic value. In addition to valuation offering a margin of safety, downside protection is provided by a portfolio diversified by geography, sector and economic sensitivity. While the portfolio is constructed bottom-up, holdings can be grouped within several complementary themes linked to attractive structural emerging market trends, such as growing consumption, access to financial services, technology and sustainability.

SKAGEN Kon-Tiki's portfolio has historically offered significant exposure to small and mid-cap companies as well as more traditional high-conviction large cap ideas. Portfolio companies typically have solid business models but their potential to create long-term value isn't reflected in the share price and clear catalysts have been identified for revaluation. The portfolio managers also target companies with management teams who have a proactive attitude towards shareholder returns rather than just accumulating book value.

The portfolio managers have a long-term perspective to value creation and the fund's average holding period has historically been over three years. They focus on absolute return opportunities and expect new positions to have at least 40% percent upside over a two-year investment horizon.

\* All information as at 31 December 2022

<sup>1</sup> Percentage of stocks in the portfolio that differs from the benchmark index

<sup>2</sup> Portfolio turnover is calculated by taking either the total amount of new securities purchased or the amount of securities sold (whichever is less) over the previous 12-month period, divided by the total net asset value (NAV) of the fund



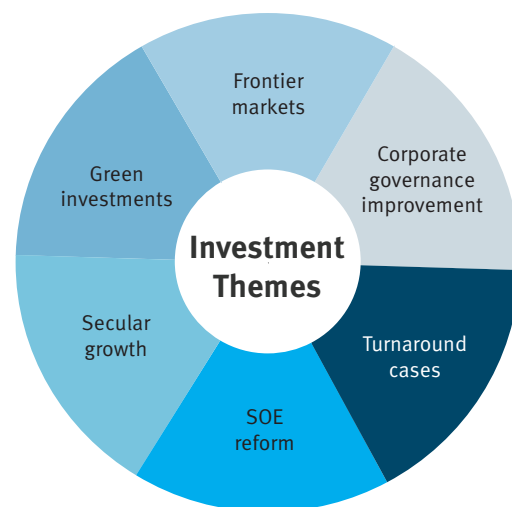
### Fund Strategy

|                                       |   |
|---------------------------------------|---|
| Portfolio managers                    | Fredrik Bjelland<br>Cathrine Gether<br>Espen Klette |
| Equity strategy                       | Emerging Markets                                    |
| Benchmark                             | MSCI EM Index                                       |
| No. of holdings                       | 40-70   |
| Active Share <sup>1</sup>             | 87%   |
| Market cap bias                       | Small / mid   |
| Investment horizon                    | 2 years+  |
| Portfolio turnover ratio <sup>2</sup> | 36%   |
| Launch date                           | 5 April 2002  |

### Portfolio Managers



Fredrik Bjelland, Cathrine Gether & Espen Klette



Painting: Carl Locher, The lightship at Skagen Reef, 1897. This painting is manipulated and belongs to The Art Museum of Skagen.



Michael Ancher, *Viggo Johansen in his studio*, 1875. This painting is manipulated and belongs to The Art Museums of Skagen.

# Investment Philosophy

**SKAGEN's investment philosophy is centred on active, value-based fund management; a combination we believe ensures the best results for clients.**

SKAGEN portfolio managers aim to outperform the broader stock market, enabled by unconstrained mandates and the freedom to invest with conviction in their best ideas. They are agile when selecting the companies with the greatest potential to create value and how it can be achieved. We also believe that engagement with companies is key to delivering sustainable risk-adjusted returns.



## Value

All SKAGEN portfolio managers invest bottom-up by selecting the companies they believe will deliver the most value for clients. Investment decisions are based on detailed analysis and deep knowledge of companies, irrespective of their inclusion or position in an index. We strive to beat the market and create portfolios that diverge from conventional benchmarks to achieve this.

- **Unconstrained:** Unconstrained mandates give us the freedom to search for the best opportunities from across the globe. They also enable us to create diversified portfolios by geography, sector and investment theme to control risks for clients.
- **Conviction:** We are high conviction investors who build concentrated portfolios of our best ideas. We act quickly and decisively when price targets are reached, or if an investment case deteriorates, and redeploy capital into more attractive ideas to optimise the funds' returns.



## Active

We invest in companies whose assets or earnings potential isn't fully reflected in their share price and take a broad view of value creation. Portfolio managers typically identify businesses with clear catalysts to correct their mispricing and those with an underappreciated ability to compound value over time.

- **Agility:** We often look beyond traditional metrics to uncover value hidden on company balance sheets or within revaluation triggers. Agile thinking can also lead us to businesses whose intrinsic earnings capacity or growth potential is underestimated by the market.
- **Engagement:** Releasing value can require engagement and patience to maximise long-term results. We are active owners and engage with our portfolio companies on key business, financial, environmental, social and governance issues, using performance indicators to drive sustainable returns and revaluation over time.





## History

SKAGEN was originally founded in Stavanger, Norway in 1993 with the goal of generating long-term growth for clients' assets. From investing solely on behalf of friends and family, SKAGEN grew into a leading Scandinavian fund manager with a broad European footprint.

SKAGEN became part of Storebrand Asset Management (SAM) in 2017 and subsequently merged into SAM in November 2023. As part of the merger, SKAGEN Funds are now owned and administered by SAM which has outsourced their management to a newly established legal entity - named SKAGEN AS - an investment firm that operates as an independent boutique with its own Board.

The portfolio managers have significant co-investment in the SKAGEN Funds. This serves to align interest with clients, and SKAGEN is committed to maintaining its culture of independent thinking and high performance.



[www.skagenfunds.com](http://www.skagenfunds.com)

### IMPORTANT INFORMATION

This is a marketing communication. Except otherwise stated, the source of all information is Storebrand Asset Management AS. Statements reflect the portfolio managers viewpoint at a given time, and this viewpoint may be changed without notice.

Future fund performance is subject to taxation which depends on the personal situation of each investor, and which may change in the future.

The tax treatment of the gains and losses made by the investor and distributions received by the investor depend on the individual circumstances of each investor and may imply the payment of additional taxes. Before any investment is made in the Fund, investors are urged to consult with their tax advisor for a complete understanding of the tax regime, which is applicable to their individual case.

Storebrand Asset Management AS is a management company authorised by the Norwegian supervisory authority, Finanstilsynet, for the management of UCITS under the Norwegian Act on Securities Funds and has its registered office at Professor Kohts vei 9, 1366 Lysaker, Norway. Storebrand Asset management AS is part of the Storebrand Group and owned 100% by Storebrand ASA. Storebrand Group consists of all companies owned directly or indirectly by Storebrand ASA.

Following the merger of Storebrand Asset Management AS and SKAGEN AS, SKAGEN's portfolio team will continue to manage the funds' portfolios from the new separate legal entity, SKAGEN AS, while Storebrand Asset Management AS carries out the role of the management company.

No offer to purchase units can be made or accepted prior to receipt by the offeree of the Fund's prospectus and PRIIPS KID (for UK: KIID) and the completion of all appropriate documentation. You can download more information including subscription/redemption forms, full prospectus, PRIIPs KID (for UK: KIID), General Commercial Terms, Annual Reports and Monthly Reports in English language from SKAGEN's webpages.

Investors rights to complain and certain information on redress mechanisms are made available to investors pursuant to our complaints handling policy and procedure. The summary of investor rights in English is available here: <https://www.skagenfunds.com/contact/investor-rights/>. The investor rights summary is available in all languages of the countries where the fund is registered with the national Financial Services Authority. Please refer to SKAGEN's webpages and choose your respective country for this information.

Storebrand Asset Management AS may terminate arrangements for marketing under the Cross-border Distribution Directive denotification process.

For further information about sustainability-related aspects of the Fund, including the sustainability disclosure summary in English, please refer to: <https://www.skagenfunds.com/sustainability/sustainable-investing/>. The sustainability disclosure summary is available in all languages of the countries where the fund is registered with the national Financial Services Authority. Please refer to SKAGEN's webpages and choose your respective country for this information.

The decision to invest in the Fund should take into account all the characteristics or objectives of the Fund as described in its prospectus.

#### Important information for UK Investors

Storebrand Asset Management AS has established a subsidiary in the UK. Storebrand Asset Management UK Ltd. is located at 15 Stratton Street, London, W1J 8LQ. Storebrand Asset Management UK Ltd is an Appointed Representative of Robert Quinn Advisory LLP, which is authorised and regulated by the Financial Conduct Authority. Storebrand Asset Management UK Ltd is incorporated in England and the registered office is at 15 Stratton Street, London, England, W1J 8LQ. The investment products and services of Storebrand Asset Management UK Ltd are only available to professional clients and eligible counterparties. They are not available to retail clients. For more information, please contact Storebrand Asset management UK Ltd.'s team.

#### Important Information for Luxembourg Investors

For more information, please contact SKAGEN's Stavanger based International team: [international@skagenfunds.com](mailto:international@skagenfunds.com). For Facilities Services information please refer to our webpages.

#### Important Information for Irish Investors

For more information, please contact SKAGEN's Stavanger based International team: [international@skagenfunds.com](mailto:international@skagenfunds.com). For Facilities Services information please refer to our webpages.

#### Important Information for Dutch Investors

For more information, please contact SKAGEN's Stavanger based international team: [international@skagenfunds.com](mailto:international@skagenfunds.com). For Facilities Services information please refer to our webpages.

#### Important Information for Icelandic Investors

For more information, please contact SKAGEN's Stavanger based international team: [international@skagenfunds.com](mailto:international@skagenfunds.com). For Facilities Services information please refer to our webpages.

#### Important Information for French Investors

Pour plus d'informations, veuillez contacter l'équipe internationale de SKAGEN basée à Stavanger: [international@skagenfunds.com](mailto:international@skagenfunds.com). Pour des informations sur les services d'infrastructure, veuillez vous référer à [www.skagenfunds.fr](http://www.skagenfunds.fr).

#### Important Information for German Investors

Bei der Entscheidung, in den Fonds zu investieren, sollten alle Merkmale oder Ziele des Fonds, wie sie in seinem Prospekt beschrieben sind, berücksichtigt werden <https://www.skagenfunds.de/funds>.  
Kontakt: [international@skagenfunds.com](mailto:international@skagenfunds.com)

The art of common sense

